



## **NEXA Capital Partners Announces Deal Roster of More than \$200 Million Aviation and Aerospace Opportunities Designed to Counter Transport Sector Weaknesses**

(July 7, 2008, Reston, VA and Chicago, IL) – Officials from NEXA Capital Partners, LLC today announced their current deal roster, which seeks more than \$200 million in financing from institutional investors for NEXA portfolio companies. NEXA today will also begin advertising on Aviation Week Magazine's web site ([www.aviationweek.com](http://www.aviationweek.com)) and feature Aviation Week's financial overview of the aerospace sector on its re-designed web site ([www.nexacapital.com](http://www.nexacapital.com)), all to raise sector awareness of NEXA's long term equity programs.

NEXA, which focuses on transformational opportunities in aviation, aerospace and defense, and homeland security, supports clients who have new approaches to air travel transportation efficiency, aging infrastructure, and emerging security needs.

NEXA's current deals include:

- Aircraft financing and working capital for North America's leading provider of fractional ownership of Very Light Jets (VLJs): the initial deal is \$76 million for 60 jets
- Acquisition capital for a rollup of Fixed Base Operators (FBOs) in the southern United States and Caribbean: the initial deal is \$95 million for 12 properties
- Growth equity for the leading air medevac provider in Alaska: the initial deal is sized at approximately \$10 million
- Series B financing for the leader in unmanned, autonomous seagoing vessels designed to meet the needs of military and civilian agencies, as well as the high-end commercial market: the initial deal is approximately \$10-15 million
- M&A support to a leading provider of access control and command and control systems: the initial deal could be as large as \$20 million
- Growth equity to generate first revenues for an innovative provider of explosive trace detection capabilities: the initial deal is \$4 million

In addition to providing strategic counsel for companies, NEXA facilitates financing through the firm's network of hedge funds, private equity firms and venture capitalists. The company's business model calls for NEXA to take direct equity stakes in selected companies.

"We connect great management teams and their ideas with strategic partners to accelerate value creation," said Michael J. Dymont, co-founder and CEO of NEXA. "The impacts of rising energy prices, persistent economic growth accompanied by deteriorating infrastructure, security requirements, and environmental concerns pose challenges, but also opportunities, for innovative entrepreneurs in aerospace and aviation, maritime, and rail and transit – NEXA looks forward to working with such companies as they capitalize on unprecedented business opportunities in the sector."

With more than 30 years' experience in aerospace, aviation, and finance, Dymont was a senior partner and executive at several top consulting firms. His clients included ITT, whom he advised in support of its winning bid to the FAA for the next-generation air traffic control system (ADS-B), a number of major airlines including American, easyJet and Swiss, international financial institutions including Nordic Capital and Permira, and startup companies such as Orbitz. He also serves as an advisor to the FAA on finance and safety policy.

NEXA's co-founder and COO Justin P. Oberman has more than 11 years' experience in aviation, transportation, and homeland security. He has consulted to transportation companies, government agencies, and lending institutions in the U.S., Europe, and Asia and spent nearly five years with the U.S. Government, including as a senior executive at TSA, where he was responsible for the agency's credentialing and vetting programs.

### **About NEXA Capital Partners, LLC**

NEXA Capital Partners, LLC was created solely to increase enterprise value for aerospace and transportation companies in the U.S., Asia, including India and China, Europe, and around the world. NEXA's two operating units include NEXA Capital Advisors, which provides specialized transaction-focused services including business advisory, capital planning, corporate finance, due diligence and public sector support; and NEXA Capital Markets, which assumes equity stakes in clients, and provides targeted direct investments with NEXA partner institutions and seed capital for new ventures. With offices in Reston, VA and Chicago, IL, NEXA works with institutional investors and companies, as well as with government and industry organizations that drive regulatory requirements.

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